



WORDS OF WISDOM FROM LEATHER WISE



NEWSLETTER NOVEMBER 2010

TRAINING

It seems like only yesterday that our last newsletter went out, but it was actually over four months ago. Well they say that time flies when you are busy and that certainly has been the case. What with our scheduled programme of courses and several corporate courses tailored to customer's own particular needs, the last couple of months have been very busy indeed. If you have missed out on any of the recent courses, don't worry, there are courses that will be taking place later this year and in 2011. If you don't see what you are looking for, just ask and we will do our utmost to accommodate your training needs.

They say that you can't beat hands-on experience! So if you really want to know how leather is made, try a 5 day Appreciation of Leather Course jointly run by us and the Institute for Creative Leather Technologies at the University of Northampton. You will spend time in the tannery actually making leather – and you get to take home the fruits of your labour too!

In 2011 there will be a slight increase in course costs (first price rise in 5 years!), but if you book before the end of 2010 you can get the course at 2010 prices (and if you pay before end 2010 you will beat the VAT increase too!)

Course Dates 2010/2011	
1 Day Simply Leather:	2 Day Intensive Leather:
Tues 21 Dec 2010	Tues – Wed 14 – 15 Dec 2010
Tues 01 Feb 2011	Wed – Thurs 12 – 13 Jan 2011
Tues 01 March 2011	Wed – Thurs 16 – 17 Feb 2011
Tues 03 May 2011	Wed – Thurs 9 – 10 March 2011
Tues 07 June 2011	Wed – Thurs 11 – 12 May 2011
	Wed – Thurs 15 – 16 June 2011
5-day Appreciation of Leather Mon-Fri 17 – 21 Jan 2011	
Course costs	
1 day £195 (£215 in 2011)	
2 day £295 (£315 in 2011) All + VAT	
5 day £795 (£875 in 2011)	

If grading, specifying and testing of leather is of interest to you why not consider one of the popular courses run jointly between Leather Wise and Satra – one day learning about leather at Leather Wise and one day learning about testing etc. at Satra. Email info@leatherwise.co.uk or training@satra.co.uk for more information.

If you want to know how shoes are made then why not consider one of a range of Footwear Manufacture courses offered by APR Footwear Ltd. Contact Andy Robinson aprfootwear@googlemail.com or info@leatherwise.co.uk

Remember, flexibility is Leather Wise's forte, so if you have any particular training needs that you think are not covered by our standard courses, we can tailor something to suit your requirements – you only have to ask!

THINKING OF CHRISTMAS SHOPPING?

Retailers seem to be well into Christmas shopping now so hopefully sales of leather products are becoming brisk. Inevitably, increased sales also means increased customer returns. Consumer rights say that goods must fit the description given, be of satisfactory quality and be fit for their intended purpose. If you are in dispute with a customer over a return, don't worry, Leather Wise is an expert at arbitration in such matters ensuring a wholly independent assessment and testing of goods in order to determine if the complaint is justified or not. Visit <http://www.leatherwise.co.uk/problemsolving.htm> for more information.

WELL FANCY THAT! Hides and skins were the very first materials used by ancient man for protection against the elements. Leather is made from tanned hides and skins which, in case you didn't know, largely comprise of a protein called collagen (if you didn't know that, you really do need one of our training courses!). Well, did you know that the very first organised animal life forms on the Earth were colonies of simple single-celled organisms that linked together to form large groups, and those groups were held together with collagen produced by the organisms to form a framework in which they lived*. Without collagen, animal life would still be confined to single cells. So we must be eternally grateful for collagen as it is responsible for our own existence as well leather!
*David Attenborough's "First Life: Arrival", BBC2 5th November 2010

If you require any further information about Leather Wise's Services contact Amanda Michel (contact details below)

